

Internship Position

Sales and Lead Qualification Ophthalmology – R&D

Main tasks	Develop sales for ophthalmology coating products. Establish commercial contact with R&D institutions Identify potential clients and create a strategy for acquisition for each one Maintain an active communication with new clients and ensure satisfaction Establish and validate leads data base.
Other Tasks	Contribute to improve business strategy Related administrative tasks
Skills	International sales. Marketing / Communication / B2B Commercial skills / Business Languages: English
Duration	4 months full time 35 h/week Immediate incorporation
Compensation	Internship without compensation.
Send CV to:	interns@photonexport.com
About PhotonExport	PhotonExport is committed to enabling sustainable and cutting-edge, state-of-the-art Research and Development innovation in thin films and nano-technology by providing quality specialist materials that are customized to client needs and delivered on time for the best possible price. PhotonExport is based in Barcelona, Spain with offices in Lisbon, Portugal, with vast expertise in technology transfer services, Intellectual property services and photonics technologies.