



We are We Translate On Time, a translation company based in Lisbon, Portugal consisting of a young, international Team. With over 5 years of experience, we aim to offer fast, reliable translations for any kind of documents. Besides two offices in Portugal we extended the business to the Italian, French, Spanish and German markets. Currently, we are urgently looking for a Country Manager for the German market.

#### Main task and responsibilities:

- Sales responsibilities
- Implementation of strategies of marketing in order to reach goals for the market and for the team
- Research of new partnerships and deal with clients

#### Profile:

- Native German speaker / fluent in German
- Proactive attitude towards the development of the market through a consistent monitoring and analytical methodology
- Persuasive communication skills
- Strong motivation and desire to learn
- Analytical and problem solving skills

#### Additional competences:

- Linguistic skills will be considered as a plus
- Fluent in English

#### Conditions:

- Curricular internship/ extracurricular
- Minimum duration of 3 months
- Availability: as soon as possible

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